



EPAM Overview

SMART CITY FORUM

Dr. Peter Kürpick, Geschäftsführer Deutschland

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EPAM Fast Facts – FY 2022

FOUNDED IN
1993

U.S. HEADQUARTERED
PUBLIC COMPANY
(NYSE:EPAM)

Q4 2022 REVENUES
\$1.231B

2022 REVENUES
\$4.825B

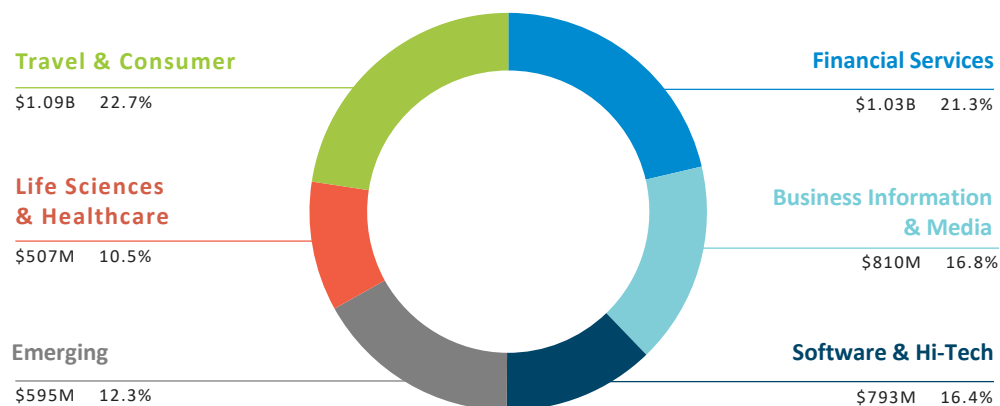
REVENUE GROWTH
**5 Year Revenue
CAGR of 27%**
(2017-2022)

59,250+ EPAMers

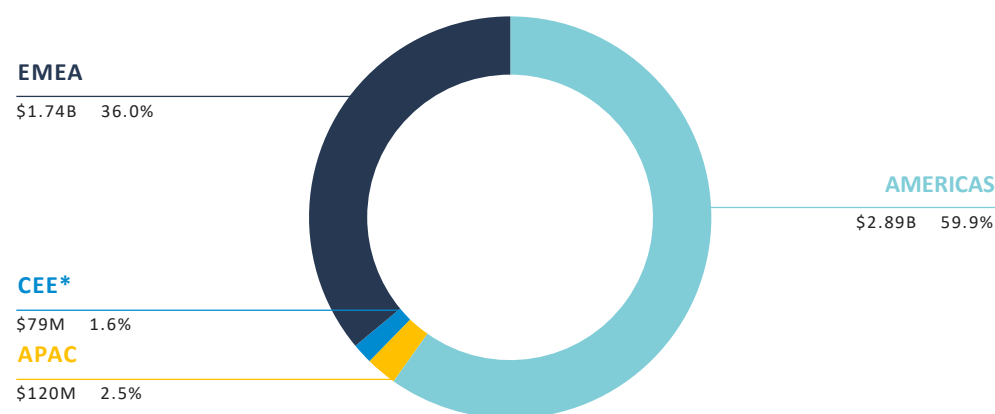
52,850+ Engineers, Designers & Consultants

50+ Countries & Regions

REVENUE BY INDUSTRY VERTICAL
(Reported \$ and % of Total Revenues)



REVENUE BY GEOGRAPHY
(Reported \$ and % of Total Revenues)



<epam> *Growth rate adversely impacted by the company's decision to exit its Russian operations. Figures are as of FY 2022; percentages are presented on a YoY basis unless otherwise noted.

Digital Product and Platform Engineering DNA – Origin History Working with Software Natives

FINANCIAL SERVICES	TELECOM, MEDIA & ENTERTAINMENT	RETAIL & DISTRIBUTION	LIFE SCIENCES & HEALTHCARE	TRAVEL & HOSPITALITY	ENERGY & RESOURCES	INDUSTRIAL	INSURANCE

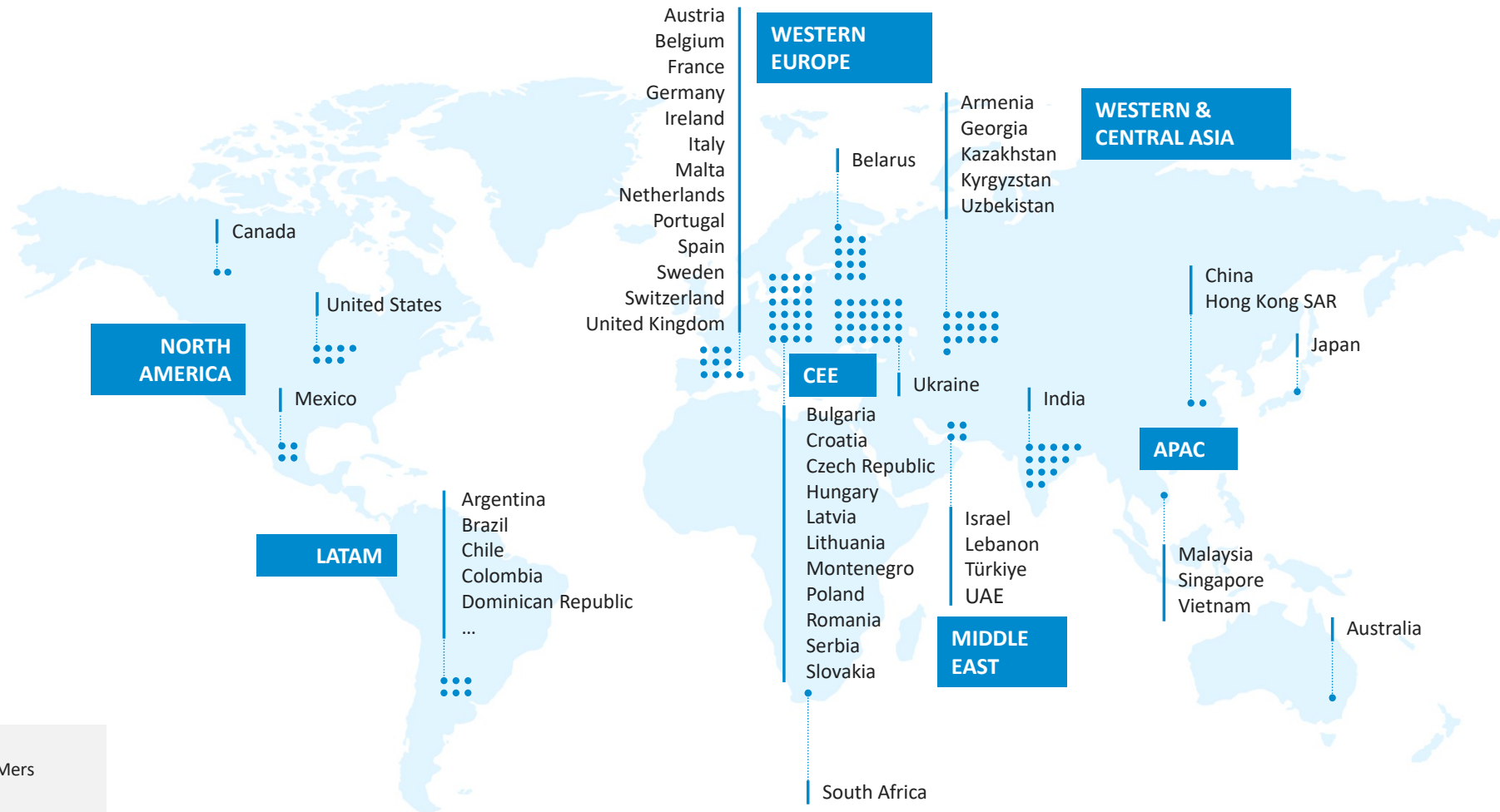
BORN-DIGITAL COMPANIES

Alphabet, Google, ebay, expedia group, amazon, salesforce

SOFTWARE COMPANIES

SAP, EMC², IHS Markit, UKG (Our purpose is people), WorkFusion, syncplicity by axway, Datalex, Hortonworks, ORACLE, Microsoft, LogMeIn (Be Limitless), EIS GROUP, construct connect, IPIPELINE (INNOVATION UNLEASHED), certa scale, TRIZETTO, Vertafore, Infoblox, UNIFY, PLEX, ptc, Adobe, BlackBerry, Novell

One of the Most Geographically Diversified Services Companies



• ~500 EPAMers

Experts in...

CONSULT & DESIGN

EXPERIENCE CONSULTING

User Experience, Product & Service Design, Content Strategy, Innovation as a Service

TECHNOLOGY CONSULTING

Enterprise Platforms, Solution Architecture & Integration, Data Platforms, Agile Coaching, Engineering Education, Cloud & DevOps, Modernization Strategy

STRATEGY & BUSINESS CONSULTING

Program & Change Management, Digital Strategy, Intelligent Automation

DOMAIN CONSULTING

Domain Subject Matter Expertise, Domain Data Analysis in Healthcare & Life Sciences, Financial Services & Insurance, Travel & Hospitality, Business Information Services, Retail & Consumer, Energy, Automotive, Media & Entertainment

EDUCATION

Strategy, Education-led Organizational Transformation, Program Development, Platform IP & Bespoke Development, Upskill & Reskilling Programs, Domain & Verticalized Solutions, Engineering Content & Hybrid Instruction

ENGINEER, OPERATE & OPTIMIZE

API & INTEGRATION

API Strategy, Development & Management, Enterprise Application Integration

BPO/KPO

Content Curation, AI-based Data Annotation

CLOUD

Cloud Native Transformation, Cloud Enablement, Engineering & Migration, Optimization

COMMERCE

Market-leading Platforms, Bespoke, MACH, Headless & Microservices-based Solutions; B2B/B2C/B2B2C/D2C

DATA, ANALYTICS, AI & SEARCH

Big Data/Data Lake, Data Science & Machine Learning, Text Analytics, Real-time/Streaming, Search, Agile BI, Blockchain

DELIVERY MANAGEMENT, ENGINEERING PRODUCTIVITY EXCELLENCE (ENGX), ENGINEERING COMMUNITIES

DEVSECTESTOPS

DevOps Transformation, SDLC Automation, Testing, Crowd-testing/Test.io, Cybersecurity, AMS, IMS

DIGITAL MARKETING & COLLABORATION

CMS, DAM, PIM, Loyalty, CEM

ENTERPRISE APPS

Salesforce, SAP, Microsoft D365 (ERP, CRM, HCM, Marketing Ops)

INTELLIGENT AUTOMATION

BPM, Chatbots, RPA, Cognitive Automation/AI

MOBILE, IOT & EMBEDDED

AR/VR, Connected Devices, Wearables, Appliances, Medical Devices, Infotainment, Robotics, Connected Vehicles, Edge Computing, Field Mobility

CORE TECHNOLOGY PLATFORMS

N-Tier, Frameworks, Integration, J2XE, .NET, Scalability, Sustainability, Supportability

NEXT-GEN TECHNOLOGY PLATFORMS

Microservices, Blockchain, N-Tier, Mainframe Migration, Integration, J2XE, .NET

PRODUCT MANAGEMENT & BUSINESS ANALYSIS

Product Vision & Roadmap, Requirements Management